The real estate minor is designed to provide students across all university departments with an opportunity to complement their major studies with knowledge of the real estate industry; to engage students from a variety of departments to create an interdisciplinary classroom experience; and to prepare students for the various employment opportunities in the field of real estate.

The real estate minor does not have an application process. In order to graduate with a real estate minor, you must fulfill the guidelines listed below. No approval from the Fisher College of Business is required.

*Some courses in this minor may have prerequisites, and some courses are offered in spring or autumn. Please consult the course bulletin before enrolling in courses.

### Required courses

Before taking the minor courses, it is required that each student takes the following courses:

- **College algebra** (Math 1130 or 1148 or equivalent or higher) or math placement level M or L
- **Microeconomics** (Econ 2001.01 or equivalent)

The real estate minor consists of a total of 15 credit hours, 3 of which are required and 12 of which are elective. The required courses are as follows:

- **BUSFIN 3400 – Introduction to Real Estate** – Credits: 3

### Elective courses

Each student has to fulfill 12 elective credit hours. Students will be encouraged to take courses from each of the three disciplines represented, but it is not required.

- **BUSFIN 4410 – Real Estate Finance** – Credits: 3
- **BUSFIN 4411 – Real Estate Management** – Credits: 3
- **BUSFIN 4412 – Real Estate Law** – Credits: 3
- **BUSFIN 4413 – Real Estate Planning and Development** – Credits: 3
- **BUSFIN 5402 – Real Estate Valuation** – Credits: 3
- **BUSML 4380 – Advanced Logistics Management** – Credits: 3
- **BUSML 4388 – Warehouse Operations** – Credits: 3
- **CRP 3400 – Planning for Sustainable Economic Development** – Credits: 3
- **CRP 3600 – Land Development** – Credits: 3
- **CRP 5010 – Historic Preservation Planning** – Credits: 3
- **CRP 5400 – Planning for Housing** – Credits: 3

> Additional electives on reverse side

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**Learn more about this minor**

📞 614-292-2715
✉️ fisherundergrad@fisher.osu.edu
🌐 go.osu.edu/FisherAcademics

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**The Ohio State University**
**Fisher College of Business**
• CONSYSM 2205 – Introduction to Construction Project Management – Credits: 3
• CONSYSM 2310 – Electrical and Lighting Systems – Credits: 3
• CONSYSM 2345 – Mechanical Systems for Buildings – Credits: 3
• CONSYSM 5670 – Green Building and Sustainable Construction – Credits: 3

Real estate minor program guidelines

Required for graduation: No.

Credit hours required: 15 credit hours. 1000 level courses shall not be counted toward the minor. At least 6 credit hours must be upper-level courses.

Transfer and EM credit hours allowed: A student is permitted to count up to 6 total hours of transfer credit and/or credit by examination.

Overlap with the GE: A student is permitted to overlap up to 6 credit hours between the GE and the minor.

Overlap with the major and additional minors:
• The minor must be in a different subject than the major.
• The minor must contain a minimum of 12 hours distinct from the major and/or additional minor(s).

Grades required:
• Minimum C- for a course to be listed on the minor.
• Minimum 2.00 cumulative point-hour ratio required for the minor.
• Course work graded Pass/Non-Pass cannot count on the minor.
• No more than 3 credit hours of course graded Satisfactory/Unsatisfactory may count toward the minor.

Approval Required: A student who completes the minor following the above guidelines need only file their college’s minor program form with their college office. No approval from Fisher College of Business is required.

Filing the minor program form: The minor program form must be filed at least by the time the graduation application is submitted to a college/school counselor.

Changing the minor: Once the minor program form is filed in the college office, any changes must be approved by the academic unit offering the minor.

Real estate licensing

There are three basic licenses granted by the state of Ohio: real estate salesperson license, real estate broker license and an appraisal license. All real estate professionals must obtain a license from the Ohio Department of Commerce prior to being able to work in the state of Ohio. Each license has different requirements, including a mixture of educational requirements, length of experience, and others.

Beginning in the academic year 2014/2015, students interested in acquiring a real estate sales license will be able to fulfill their educational requirements at the Ohio State University by taking the following courses:

• BUSFIN 3400 - Introduction to Real Estate
• BUSFIN 4412 - Real Estate Law
• BUSFIN 4410 - Real Estate Finance
• BUSFIN 5402 - Real Estate Valuation