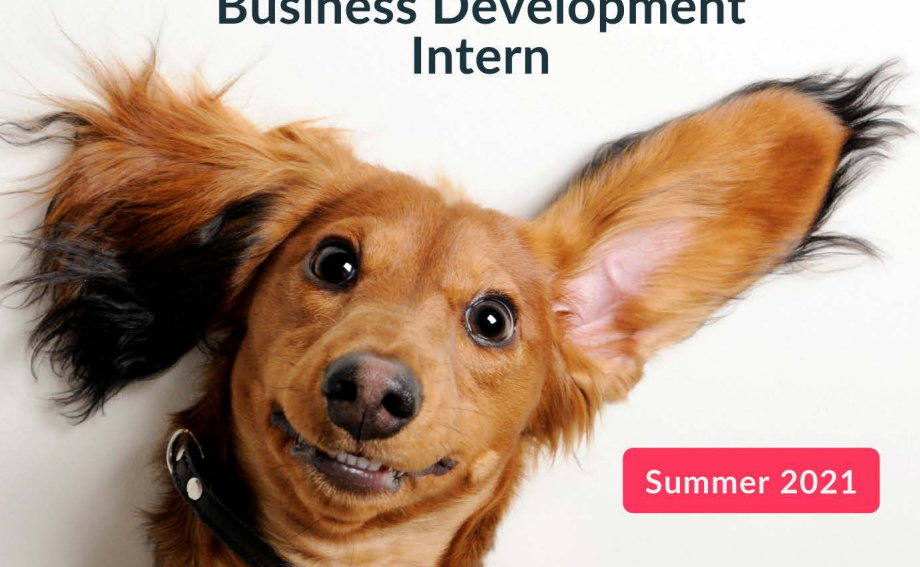


Business Development Intern



Summer 2021

The Business

Bingo is a pet insurance startup. We sell through partners (B2B2C) with a software integration, similar to Stripe or Affirm. We are live with customers in 11 states, including our home state of OH-IO!

The Person

- You have a do-what-it-takes attitude and creative spirit.
- You have experience with business development or sales.
- You desire to solve partner needs quickly and effectively.

The Role

- Plan and create partnership demos and case studies.
- Manage new partner implementation and support.
- Drive interest with partner campaigns in several verticals.