

SEISMIC SHIFT? IMPACT OF E-COMMERCE ON INDUSTRIAL REAL ESTATE

PANELISTS

THOMAS GOLDSBY
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Dr. Goldsby is the Harry T. Mangurian, Jr. Foundation Professor in Business, Professor of Logistics, and Chair of the Department of Marketing & Logistics. He is Co-Editor-in-Chief of the Journal of Business Logistics and former Editor of Transportation Journal. His research interests include logistics strategy, supply chain integration, and the theory and practice of lean and agile supply chain strategies. In his spare time, Dr. Goldsby competes as one of the top masters (over-40) runners in America for distances between the mile and the marathon.



ADRIAN KUMAR
Vice President, Solutions Design Group
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Adrian Kumar joined DHL Supply Chain in 2001 and is responsible for DHL Supply Chain's Solutions Design department servicing all market verticals including e-commerce, Automotive, Consumer, Life Sciences, Retail and Technology. He manages a team of more than 50 associates working upwards of 500 supply chain projects a year. Adrian has a Masters in Industrial Engineering from the University of Toronto and teaches part time at The Ohio State University.



JONATHAN RUDERSDORF
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Jonathan Rudersdorf is Vice President, Market Officer for Columbus & Cincinnati in the Central Region for Prologis. In this capacity, he is responsible for overall strategy including disposition and acquisition as well as overseeing all operational and leasing activities throughout the Columbus & Cincinnati markets. Prologis is the world's largest owner of industrial real estate with 690 million square feet located across 19 countries and one of the largest industrial property owners in the Columbus & Cincinnati markets with 13 million square feet.



JOSEPH VERSAGGI
Senior Vice President
Washington Capital Management

Joe Versaggi is a Senior Vice President of Washington Capital Management, where he heads both the separate account business, as well as the office serving the Eastern half of the United States. Prior to this, Joe was a founding member of Great Point Investors LLC, which was acquired by WCM in May 2017. Joe has over 30 years of experience in the areas of acquisitions, finance, dispositions, portfolio management and financial reporting, including directly sourcing investments with an aggregate value of \$1.7 billion. He holds a BS degree from the Pennsylvania State University and a master's degree from New York University. He has served as Treasurer and a member of the Board of Directors for NCREIF and is a member of PREA. Joe serves on the external advisory board of the Schreyer Honors College of the Pennsylvania State University.

