



2016 Real Estate Career Roundtable

September 9, 2:00-4:00 p.m.
Gerlach Hall 355

SPEAKER BIOS

JAY DEVORE **CEO** **DEV**

Jay DeVore has been working in commercial real estate for more than 11 years, most recently as Chief Design and Construction Officer at Kaufman Development where he oversaw the design and development of some of Central Ohio's most exciting new multi-family and mixed-use projects. Now as CEO of DEV, Jay oversees all aspects of the development of beautiful, sustainable urban housing projects. DeVore received his Bachelors of Architecture from Iowa State University and his M.B.A. in Real Estate and Finance from The Ohio State University's Fisher College of Business. Jay is an avid runner and cyclist.



ERIC DEWEES **Senior Associate** **Harrison Street**

Mr. DeWees is a Senior Associate in the transactions group for Harrison Street Real Estate Capital, LLC. Mr. DeWees assists in the sourcing, analyzing, and closing of transactions and venture relationships within the firm's areas of specialty real estate. Prior to joining Harrison Street, Mr. DeWees was an Analyst at KeyBanc Capital Markets within the Real Estate Investment Banking Group where he focused on debt, equity and M&A transactions for public and private real estate companies. Mr. DeWees holds a B.S. in Business Administration in Finance from The Ohio State University, Fisher College of Business.



MICHAEL DOUGLAS **Strategic Investment Analyst** **WP Glimcher**

Michael Douglas is a Strategic Investments Analyst at WP Glimcher. Having been with the company for over 3 years, Michael specializes in acquisitions, dispositions, proforma analyses, and joint venture relationships. He earned his Bachelor of Science degree in Business Administration from The Ohio State University with specializations in Corporate Finance and Real Estate. In his spare time, Michael is also a member of the Urban Land Institute's Columbus Chapter, serving as Chair of the Young Leaders Group.



LISA FABIAN **Transaction Manager** **CBRE**

Lisa Fabian joined CBRE in 2011 as a Transaction Manager and a member of the Global Workplace Solutions team. Specifically, Lisa manages real estate transactions for Cardinal Health, a Fortune 100 company, located in Dublin, Ohio. She is responsible for providing transaction services for Cardinal Health's real estate portfolio in the United States and Canada, which consists of approximately 400 locations and 22 million square feet. Lisa works alongside the Cardinal Health corporate real estate team to define real estate requirements, outline strategy, and communicate with brokers in multiple markets to fulfill the client's needs. Prior to joining CBRE, Lisa worked for real estate developers on retail industry recognized projects such as Easton Town Center in Columbus, OH and The Greene Town Center in Dayton, OH.



TYLER FORD
Development Manager
VanTrust Real Estate

Tyler Ford began working with the Columbus VanTrust team in completing a variety of development tasks while he was completing his MBA at the Ohio State University. His role required the evaluation of new business opportunities, financial analysis, and preconstruction due diligence. Upon receiving his MBA with a focus in Corporate Finance, Tyler stayed with VanTrust to continue providing these valuable assets to the Columbus team. Tyler also supports leasing efforts on VanTrust projects. Prior to joining VanTrust, Tyler worked in the silicones and adhesives division of Momentive Performance Materials where he sourced chemicals from national and global locations. He completed his undergraduate degree in Engineering at Miami University in Oxford, Ohio. Tyler is actively involved in the Central Ohio chapter of NAIOP, serving as a Developing Leader, and is a supporter of the Springfield Symphony Orchestra.



SCOTT HARTLEY

Kaufman Development

Scott Hartley graduated with his BSBA from The Ohio State University in May 2014, with specializations in Finance and Real Estate. Scott worked for Nationwide Insurance, where he was a member of the Mezzanine Debt/Joint Venture Equity team. During Scott's time, he invested over \$250 million in development projects across the country (\$1.1 billion total capitalization). Recently, Scott accepted a position with Kaufman Development, where he will be a member of the development team.



RYAN SKUBIC
Associate
The Townsend Group

Ryan Skubic is an Associate with The Townsend Group and provides advisory services to a number of the firm's institutional clients, including multiple domestic public pension plans, endowments, sovereign wealth funds, and one foreign family office. Mr. Skubic advises clients ranging from \$10 billion to \$132 billion in total plan assets with total real assets allocations under advisement in excess of \$34 billion. As the Associate assigned to these accounts, Mr. Skubic provides clients with information related to Strategic Planning, Investment Planning, Manager/Fund Due Diligence, Benchmarking, and Portfolio Analysis.

Mr. Skubic is also a member of The Citizens Advisory Committee (CAC) in Lakewood, OH, where he is responsible for making recommendations on the allocation of the Community Development Block Grant (CDBG), Emergency Shelter Grant (ESG), HOME, and American Dream Downpayment Initiative (ADDI) funds that are granted on an annual basis to the City of Lakewood by the Federal Department of Housing and Urban Development (HUD).

Prior to joining Townsend in 2015, Mr. Skubic worked in pharmaceutical development as a Chemist for Oakwood Laboratories, a boutique company that specialized in controlled release injectables.

Mr. Skubic received his Bachelor of Science in Chemistry from Ohio University and his MBA from the Fisher College of Business at The Ohio State University.

